

# Partner Program

Become an official Move Solutions Partner

# What is the Move Partner Program?

## **Partners are a direct extension of our team.**

The Move Partner Program offers the opportunity to become part of the Move ecosystem, with the aim of growing together and providing the best monitoring solutions to the world.

**Experience  
and sales  
expertise**



**Innovative  
monitoring  
systems**



**New networks,  
customers  
and markets**

# Why Move Solutions?

## Our Solutions

Move immediately brought innovation to the monitoring industry worldwide thanks to its LPWAN wireless sensor systems, much easier to install and cheaper than the competition.

A Cloud Platform is included that helps the customer to analyze and process data thanks to our advanced algorithms.

## Our Partners

Our partners have access to an extraordinary customer network and the most comprehensive portfolio of innovative solutions in the industry. In addition, Move Partners can enjoy significant discounts and economic advantages on all our supplies and services.

## Our Program

If you wish to join the Partner Program, reach out to us at [info@movesolutions.it](mailto:info@movesolutions.it) to start the process of joining our Partner program.

# Move Partner benefits

## Partners are a key element of the Move ecosystem.

By participating in this program, our partners have access to the tools and resources they need to grow their business.

Here are some benefits they receive:



### New contacts

You can access to new customer networks and special resources to conquer the market leadership.



### Economic benefits

You can increase your profits by receiving special promotions and important discounts on Move products and services.



### Training

You can learn all the information and details about Move architecture, products and services ahead of market.



### Synergy

We work side by side with our partners to create the products and services our customers need.

# How to collaborate

## Move Partner Resellers



Move Partners provide key relationships with different markets worldwide to develop, market, sell and supply complete solutions.

Partners receive discounts and benefits on the sale of Move systems, and they are entitled to commissions for identifying leads and for helping Move sales teams conclude deals.

# Training and knowledge

## Get all the information you need about the Move system



Through training sessions with Move specialized technicians, you will develop all the necessary skills regarding Move architecture, sensors and solutions, to be always up-to-date and to meet all customer needs. You will be provided with all the support on how to use and sell our systems with presentations, documentation and demos.

# Result of a partnership

**Offer the best structural monitoring solutions to conquer the market leadership of tomorrow.**



- Expand your portfolio of offers and services to gain an edge over the competition.
- Build a new network of customers and business contacts.
- Satisfy all customer needs.
- Become an official Move Solutions distributor and generate high profit.



## Become a Move Partner now

Expand your market with the best monitoring solutions worldwide.  
Receive new leads, special promotions and increase profits to grow your business.

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**Move S.r.l**

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